## Should I Rent or Buy?

Choosing the right level of instrument for your child can be the difference in his or her success or failure in beginning band. The instrument you rent should be able to withstand the normal day-to-day activities of a young student and it needs to stay in "playing condition" so that your child is not frustrated by faulty equipment.

Most rental agreements cover maintenance, and repairs can add up quickly. If "Susie" has butterfingers and drops her clarinet you will be happy that you chose a rental policy with a repair option.

Today parents are faced with more choices than ever when choosing student instruments – which are now readily available on the internet as well as from traditional music retailers. While price is surely an important consideration, the cheapest is by no means the best choice when it comes to something as important as your child's musical education. The low-quality products currently sold under various off-brand names might seem like a great deal at first, but there are many reasons why quality instruments are truly the outstanding long-term value. Various rent-to-own programs are available through our local retailers so that quality instruments are within reach of any family budget.

A typical rental agreement will offer you the option to choose a new or like-new instrument to rent with the money to go towards the purchase of that instrument. Rental prices range from \$25 – \$35 a month. Most of the stores offer great incentives for the initial rental period.

If your child chooses to play a baritone or tuba, these instruments are typically rented from the school district for a yearly fee.

Don't let a financial concern prohibit your child from trying a band instrument. We can work with you to make arrangements to allow your child to participate in band!!

Mark your calendar - Rental Night at DCE MS

February 27th 6:00pm